

RFP Submission Checklist

(There is a one-time implementation fee for groups with less than 25 employees)

Original RFP from Client if applicable

- PCN is committed to providing consistent messaging to strengthen the positioning of our network as a part of the RFP process. PCN will provide responses to RFP questions pertaining to network access, capabilities, and discounts.

Census Information

- Employee zip codes are the only census field we require to determine the employee population in our network service areas and to create any applicable blended access fees. Please provide zips for employees only.

Data Files

- See our Data File Format Requirements pdf for specific details on what we need to provide RFP reports found on our website under the Payer and Broker Tools under the Partner tab.

RFP Form

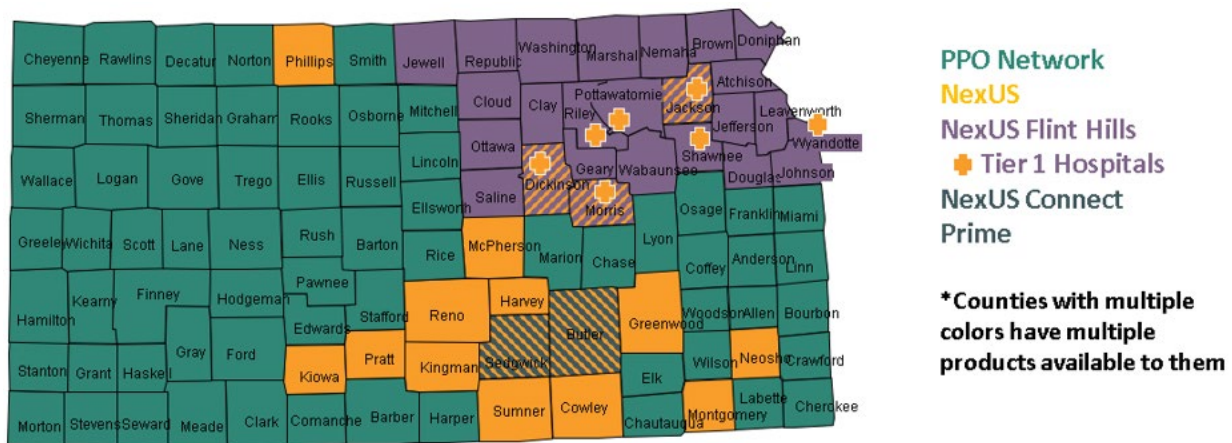
When completing the Network Selections to Quote section, please follow the following steps. We will provide blended access fees based on your choices.

Please provide complete information on all sections of the RFP form.

1. Choose either one of our network models (Please contact us for more comprehensive details on any of our products)

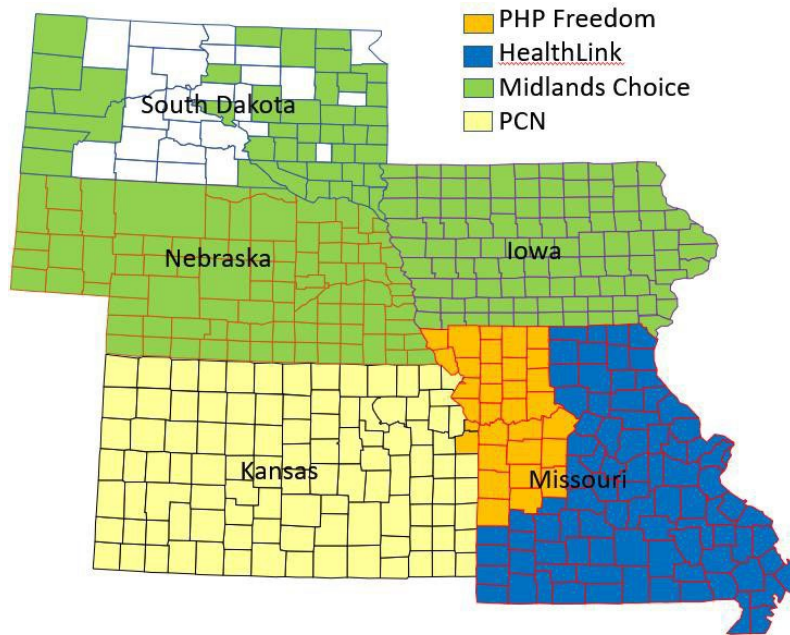
- **PCN** is our traditional Kansas based PPO network model. 99% of Kansas providers are in our PPO network. Access to our PPO includes Out-of-Network Pricing with the option of adding negotiations.
 - Our **Care Navigator Program** is available as an add-on to our PPO network.
- **High-Performance Networks** are community models created with tiered plan design to steer members to high value providers and create lower out-of-pocket member costs.
 - Our **Care Navigator Program** is available as an add-on to our High-Performance networks.
- **NexUS** is our value-based model that requires specific plan tiered benefit design and PCP selection. In addition to our PPO components, NexUS plans include our Care Navigator Program, Centers of Value, Behavioral Health Connect Program and Medical Management and Pre-certification. NexUS is available in the counties on the below map in orange. There is some cross over in counties with our NexUS products as indicated on the map with purple and orange stripes.

- **NexUS Flint Hills** is our value-based model that requires specific plan tiered benefit design including tiered hospitals and PCP selection. In addition to our PPO components, NexUS plans include our Care Navigator Program, Centers of Value, Behavioral Health Connect Program and Medical Management and Pre-certification. NexUS Flint Hills is available in the counties on the below map in purple. There is some cross over incounties with our NexUS products as indicated on the map with purple and orange stripes.
- **NexUS Connect** moves to primary care capitation and has a formal PCP referral mechanism to manage unnecessary referrals. This product also requires specific plan design differentials and PCP selection. In addition to our PPO components, NexUS plans include our Care Navigator Program, Centers of Value, Behavioral Health Connect Program and Medical Management and Pre-certification. NexUS Connect is available in Butler and Sedgwick counties only.
- **Prime** is our tiered hospital network model that provides bigger discounts at Kansas Medical Center and Wesley Medical Center. Prime is available in Butler and Sedgwick counties only.
- **RBP** is a cost containment strategy for employer health care where we work with providers to join our network with direct contracting. We analyze hospital and facility contracts to determine where to apply RBP rates effectively, allowing employers to take control of their healthcare costs. We also help members negotiate rates and resolve balance billing through our Care Advocate Program.



2. Choose applicable WRAP and/or reciprocity networks for the group's employee population

- **PHP Freedom** provides access to Northwest Missouri central to the KC and surrounding counties as indicated on the below map in orange.
- **HealthLink** is an optional add on to the PHP Freedom Network covering most of the remaining areas of Missouri and Illinois indicated on the below map in blue.
- **Midlands Choice** provides access to Nebraska, Iowa and South Dakota indicated on the below map in green.
- **First Health Wrap** (which includes the network formerly known as Cofinity) provides national access outside of the regional networks.



3. Medical Management

Utilization Management with network steerage is an add-on service that evaluates the efficiency, appropriateness, and medical necessity of the treatments, services, procedures, and facilities provided to patients on a case-by-case basis. Options for Case Management and Disease Management are available options with hourly rates.

4. Out-of-Network Pricing

Out-of-Network Pricing is an included service when accessing the PCN network that is built into our access fees with the benefits of streamlining single vendor coordination, eliminating claims disruption, and ensuring that out-of-network providers will not receive more than in-network providers, thus costing employers less. PCN also offers a buy-up option to include negotiations.